



INX brings benefits to US Army Corps of Engineers ACE-IT Project

Lockheed Martin taps INX Federal for national network rollout

Problem: The US Army Corps of Engineers (CoE) had grown its network organically for years and was facing mounting pressure to control IT spending and increase network performance, reliability and availability. In 2006, The Army CoE IT contract (ACE-IT) was let and Lockheed Martin was awarded the prime contract to refresh the CoE network, desktops, servers, storage and network management capabilities. Lockheed Martin in turn determined to engage partners to help complete the large, national rollout of the newly acquired IT assets.

Lockheed Martin turned to INX Federal for the network refresh portion of the nationwide ACE-IT rollout, which included 55 District Offices and over 400 Project Offices. Initially the project ran at an accelerated pace requiring INX Federal to visit each of the more than 450 sites during a period from April 30, 2008 through December 31, 2008. In addition, INX was awarded a base year and four (4) option year periods of support and maintenance. The over 2000 devices refreshed consisted of Cisco networking devices, NetApp storage arrays and Sun desktop and server equipment spread across the entire U. S., including Alaska and Hawaii.

Initial efforts included staffing a network refresh planning team that developed standardized configurations for all sites taking into consideration varying site requirements. This allowed for rapid deployment while minimizing misconfiguration and security loopholes. INX then provided Project and Program Management support to develop plans for all refresh activities planned for the Transition Period. INX provided equipment and resources to download/upload existing user data from like and/or unlike equipment to the new equipment.

During the rollout, INX provided Project and Program Management to perform all refresh activities to meet the planned Transition Period. INX also provided training, resources and equipment associated with the refresh effort. INX provided on-site equipment delivery according to a jointly formulated schedule. In addition to providing assets nationwide for the rollout, INX provided on-site personnel at Headquarter sites to assist in specialized efforts such as VoIP planning and support when required.

Related Content

Tasks contracted to INX included:

NetApp Refresh and Managed Services Program

Bundled Installation & Configuration Service

INX assisted with installation, power-on and configuration of NetApp devices at the designated locations.



Maintenance On-Site Service

INX established a program that offered an on-site break-fix/maintenance to compliment established NetApp support contract coverage and to provide a process for return and credit of items under the 5 year warranty.

Data Migration Service

INX provided data migration services for designated USACE data storage units. Migrated data availability to end nodes will be verified.

Move, Add, Change Service

INX Storage Specialists provided onsite support to include move, add, configuration change support to designated USACE storage devices.

Asset Disposal & Recovery

INX provided Asset Disposal & Recovery Services to include four key features: Transportation, Recovery Processing, and Recycling & Reporting.

Cisco Refresh and Managed Services

The project involved the installation of new Cisco LAN and WAN equipment, the re-use/reconfiguration of designated existing equipment and the de-installation of other networking equipment at over 450 sites in all 48 contiguous states as well as Alaska and Hawaii. The project kicked-off with an intense network refresh effort lasting 6 months, followed by the transition to a managed services engagement for the remainder of the contract term. INX professional Services included:

- On-Site Maintenance and Break/Fix Service
- Backup of Existing Configurations Prior to Replacement
- Cisco Hardware Implementation & Network Integration
- Documentation
- Architectural Design
- Asset Disposal & Recovery
- Remedy Integration
- Asset Tagging
- Site Acceptance Documentation
- Package Costs for Onsite Support within 4 Hours 24 x 7 x 365 Days.
- Package Costs for Onsite Support within 4 Hours 8 x 5 x Next Business Day



Sun Microsystems Services

INX is a Sun Premier Level Partner. The CoE requested services to backup existing Sun workstations, install new Sun Ultra 20 M2 workstations and migrate existing data-stores. This contract is for a period of five (5) years beginning with a significant refresh effort during the first 6-month period then transitioning to a managed services engagement for the remainder of the contract term. INX professional Services included:

- On-Site Maintenance and Break/Fix Service.
- Backup of Existing Data Prior to Migration
- Sun Hardware Implementation & Network Integration
- Data Migration Services
- Supplemental incremental Data Migration Services
- Documentation
- Architectural Design
- Asset Disposal & Recovery
- Remedy Integration
- Asset Tagging
- Workstation Site Acceptance Documentation
- Package Costs for Onsite Support within 4 Hours 24 x 7 x 365 Days.
- Package Costs for Onsite Support within 4 Hours 8 x 5 Next Business Day
- Sun Workstation Support for M/A/C Services Sun Onsite Software Support within 4 Hours 24 x 7 x 365 Days

About INX Federal

INX (NASDAQ:INXI) is a specialized IP Communications and Engineering Company with extensive experience in the delivery of IP based Voice, Video, Data, Security, Storage and Collaboration solutions to both small and large businesses including Fortune 100 enterprises, all levels of government and in particular the Federal Government. INX focuses on IP based networks, with IP communications services being at the core of our service offerings. INX has extensive past performance in the delivery of projects for commercial and government customers, nationally and internationally. INX understands that cost control, timeliness of delivery and the quality of the final solution are critical considerations for our customers when selecting a technology partner. The key to success in these new complex technologies is quality management, high-level expertise, and broad based "Real World" experience. INX has significant capabilities in all these critical areas, delivering the full spectrum of IP based network communications services.

INX Federal specializes in data center, IP based network communications and infrastructure design, engineering, implementation, operation and maintenance, delivering best-of-class solutions to our Federal customers. The foundation of network technology expertise coupled with our experienced project management team allows INX Federal to deliver risk free solutions to our customers around the globe.



Master Certifications – The Extra Mile

INX has achieved the highest level of certification from all of the OEM partnerships and maintain the highest level of customer satisfaction across the board. INX has deep long lasting relationships with the following OEMS:

Strategic Partner	Certification Level	Key Technologies
NetApp	Star	Storage Area Networks SAN
VMWare	Premier	Server Virtualization Data Center Disaster Recovery Data Center Consolidation
Cisco Systems	Gold w/Master Certifications Unified Communications Security	Data Center Consolidation Nexus Data Center Telepresence Unified Communications (VoIP, voicemail, video, conferencing, presence, etc.) Call Center Wireless Networks
Microsoft	Gold Partner	Collaboration Enterprise Applications
Tandberg	Platinum	Video Conferencing Telepresence
PacStar Communications	Global Partner	Deployable Voice Exchange Deployable Communications Systems Small End Office (SMEO) VoIP, Data, Video, Wireless

These certifications are company level certifications based on INX’s expertise measured across a very broad range of advanced IP networking technologies along with our demonstrated ability to consistently deliver the highest quality solutions inclusive of every aspect of today’s mission critical networks. INX has over 430 employees worldwide dedicated to supporting our customers, including over fifty (50) CCIE certified engineers.

The high quality solutions delivered are the result of INX’s Service Delivery Framework (SDF). SDF fosters synergy between INX’s service delivery methodology, our customer’s vision, and the application of advanced technologies. The result is a well defined proven delivery model that produces predictable, low risk solutions to our customers.



INX Service Deliver Framework Model

INX recognizes the importance of flawless execution, cost containment, and schedule performance. SDF delivers these results and highly executable solutions that meet your mission goals the first time – every time.